

CASE STUDY:

The expert approach eases pressure in recruitment

Specialist technical consultancy, Freestyle IT, helps a world-leading professional recruitment firm to transform its data storage solution as it reaches end of life.



When Robert Walters Group needed to replace its HPE Nimble storage platform, its primary aim was to partner with a business it could trust implicitly. For over 35 years, Robert Walters had worked with the top tier of specialist professionals, helping them build and develop their careers. Its recruitment business was built upon dependability. Information, relationships and expertise formed the foundations of its success. That's why, as the business continued to expand, Robert Walters was heavily reliant on the latest technology to support its commitment to service, quality and unparalleled client experience.

Robert Walters turned to Freestyle IT to maximise the long-term potential of its data assets. Freestyle IT was already its trusted supplier and technology advisor, and had supplied the existing HPE Nimble installation. With the incumbent technology reaching end of life and end of support, the brief was clear – deliver increased capacity, make performance improvements and achieve cost savings, as well as ensuring data availability throughout the migration.

Building on extensive experience of working with clients in the recruitment industry, and expert product knowledge of the HPE portfolio and other competing technology suppliers, Freestyle IT were well equipped to deliver a comprehensive consultative approach. Brokering conversations between the team at Robert Walters, who were leading the project, with Nimble specialists at HPE and arranging a tailored visit to HPE's Customer Experience Centre, provided the Technology Team from Robert Walters, the opportunity to fully review and discuss the best options available to them.

"Freestyle IT is a key supplier for both our hardware and software technology. We have a strong and trusted relationship with their team, and they have played a vital part in ensuring we manage demand and meet expectations.

Freestyle IT offer us technical advice and competitive pricing, keeping us up to date on new technologies and any upcoming developments in technology. Their customer service team is excellent and there is always a clear understanding of our requirements."

Oscar Mätzener, Head of Architecture & CISO, Robert Walters

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A Nimble upgrade was selected, as the client was familiar with the solution and trusted its reliability. Freestyle IT was confident that the upgrade path and data migration would be relatively straightforward, as well as delivering all the benefits that the client demanded.

Freestyle IT project managed the entire installation, from initial consultancy, sourcing and supplying the equipment, to coordinating efforts and delivering configuration services. Throughout the project, information flow and achieving deadlines on time were vital to success. Thanks to a combination of comprehensive planning and speed of delivery, the installation proved to be a success, reinforcing the trust that Freestyle IT had built up over the years.

The new HPE Nimble installation has been invaluable in Robert Walters' quest to continue to provide exceptional customer service and empower its team. The speed and ease of migration made for a painless project, and there were no extra costs to migrate the data with the datacentre managed service provider. Delivering on time, on cost and to spec, Freestyle IT was able to realise the increased capacity, performance improvements and cost savings that the client was looking for.

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